

7/17/2020 Medical Risks not Derailing the Economy-So Far A Message from Chris Phelps, Advisor

Governor Newsom began turning the “dimmer switch” and relocking parts of the State’s economy. This because Covid-19 case levels in the state are rising and hospital census is moving up. Currently, over the last seven days California has averaged just over 8,500 new Covid-19 cases per day. Over the same seven days we have also averaged a daily net increase (i.e. new admissions less recoveries discharged) of 77 Covid-19 related hospitalizations. That means that over the last seven days less than one percent of average daily new cases result in net new hospitalizations. Current total hospitalizations of Covid-19 positive patients amount to just over 8% of available hospital beds. More concerning, although not overwhelming is that Covid-19 patients are using about 25% of available ICU beds.

For those of you who are local in San Diego county over the last seven days we have averaged 515 new Covid-19 cases per day. Over the same seven days we have also averaged a daily net increase (i.e. new admissions less recoveries discharged) of 2 Covid-19 related hospitalizations (i.e. less than 0.5% of average daily new cases). Current total hospitalizations of Covid-19 positive patients amount to just over 6.5% of available hospital beds and approximately 17% of available ICU beds. Based on 465 “associated” Covid-19 deaths in San Diego county as of yesterday, infection fatality rates are 0.03% for those under age 60, 0.40% for ages 60-69 and 1.7% for those age 70 or older. Clearly, Covid-19 is a more serious risk for the older age segments in our population. At both the state and county level seven-day average Covid-19 case levels are trending up however, seven-day average net hospital admission levels have dropped by more than 50%. Epidemiology experts estimate we are about half of the way to herd immunity in this state which is an economic positive. With respect to the policy decisions of the Governor, you decide.

Job gains and unemployment continue to improve with about 40% of the total jobs lost as a result of the Covid-19 shutdown recovered. Analysts expect to regain an additional 40% of lost jobs by year-end. Consumer spending continues to show better than expected improvement and the housing sector has bounced back to pre-pandemic levels. Industrial production is trending up and the New York Federal Reserve Bank Business Leaders index has turned positive with respect to expectations six months from now. Combine that with a very accommodative Federal Reserve that continues to backstop the bond market and a greater than 50% chance of passage of another stimulus package by Congress and you have a recipe for a strong economic rebound.

Second Quarter earnings are beginning to be reported and it will not be pretty. The good news is that the stock markets have already priced in those expectations. Year-to-date the Morgan Stanley All-Cap World Stock Index is down 2.01% and the Barclays Global Aggregate Bond index is up 4.2%. Volatility is still evident although stocks have largely traded in a range over the last two months. Expect that to continue as the markets evaluate the economic recovery amid the impact of the Covid-19 virus and related government actions to changes in the pandemic status. My concern is that state and local government officials react inappropriately to Covid-19 data and needlessly lock-down significant portions of the economy rather than taking a more targeted approach.

I have attached this week’s letter by Brad McMillan, Commonwealth’s Chief Investment Officer. He remains optimistic about the economy although less sure about the path of the corona virus. Brad remains positive that the corona virus issues remain localized, but the risk remains that it could evolve into a national second wave. Lets hope not.

I am always available to you via phone, zoom conference or in person. I encourage you to remain optimistic and to do what you can to contribute to growing the economy. I look forward to talking with you over the next few weeks. If you have any questions or if we can be of any help, please do not hesitate to contact Linda or me.

As always, stay safe and healthy!

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Medical Risks Not Derailing Economic Recovery (So Far)

Presented by Christopher Phelps

This week, the medical risks continued to rise. Notably, outbreaks in Arizona, California, Florida, and Texas got worse, and other states also showed faster outbreaks. As such, health care capacity is now a concern in several cities. Nationally (as of July 15), the number of new cases broke 70,000 for the second time, while the daily spread rate is holding around 2 percent per day. Further, even as the number of tests has risen, the positive rate is holding at more than 8 percent, which is well above the 5 percent achieved earlier. Most of this increase is a result of a handful of states, but several other states are now reporting faster case growth. Overall, the breadth and magnitude of the outbreaks continue to increase the risk at a national level.

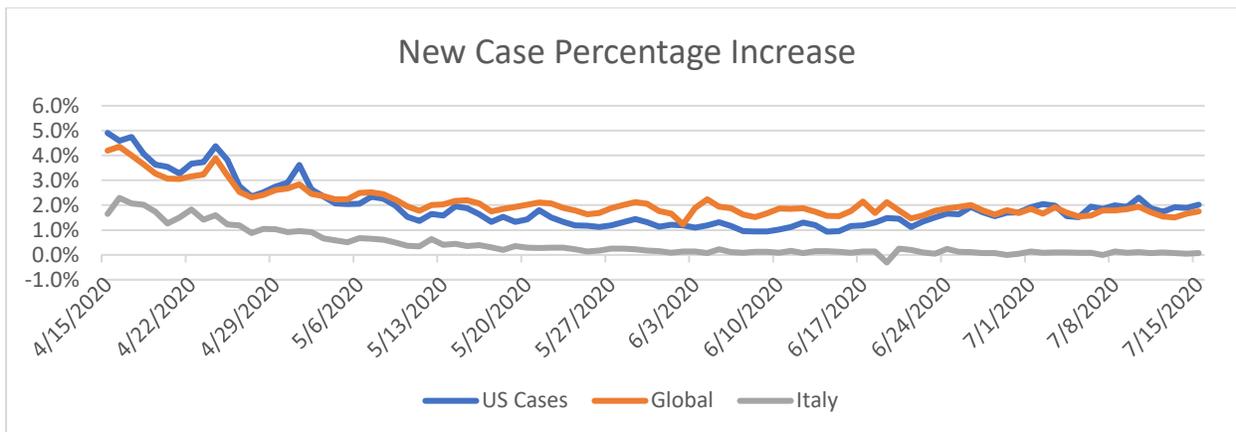
While the headline news is worrying, there are also some positive signs. Case growth in two of the worst affected states, Florida and Arizona, may be peaking, as people and governments there have started to reimpose social distancing and other restrictions. Policy and behavior changes are also underway in other states with outbreaks, but any improvements have not yet shown up in the data. These changes should help constrain further increases, although this will take time. Until then, we can expect to see the numbers continue to worsen.

Overall, the national risks are rising, and the headline numbers are increasingly alarming. But the base case remains that these outbreaks will be brought under control before they require another national shutdown. While risks are increasing at the national level, as of now, the outbreaks are still primarily local problems with local solutions.

While the medical news has been mixed, there has been some good news. The economic reopening is still on track as consumers move back into the economy, and the financial markets are responding to the economic news more than the medical news. Let's take a look at the details.

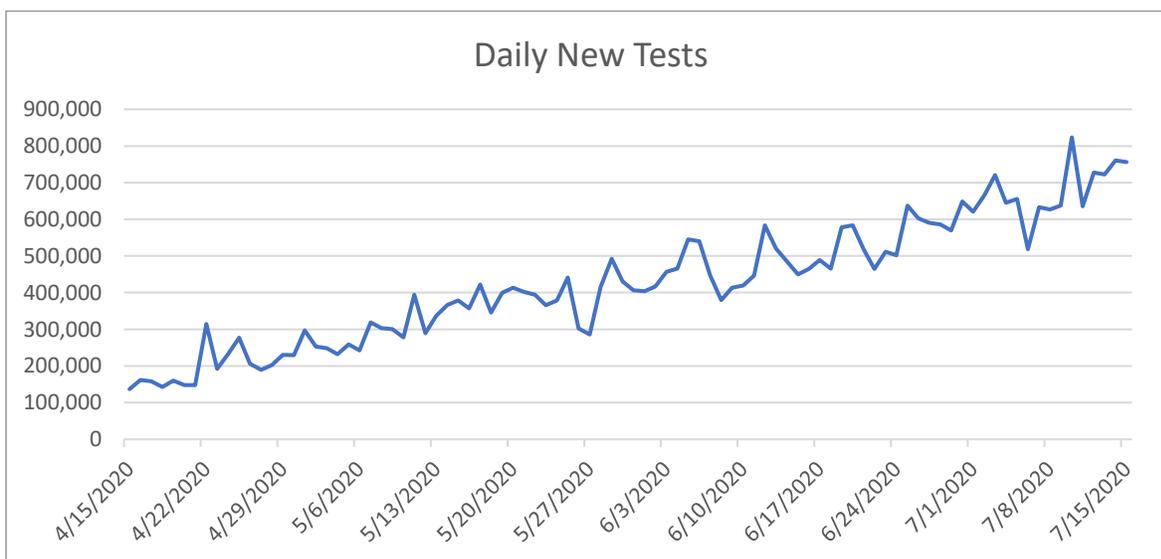
The Virus: Growing—Not Exploding

Growth rate. Over the past week, the daily case growth rate has stayed steady at around 2 percent per day. This suggests that even as the case count continues to get worse, the spread rate may be stabilizing. At this rate, the case-doubling period remains at just over five weeks. This rate leaves the infection curve fairly flat at a national level, although several states are now showing substantially higher growth rates that could threaten their health care systems. This is a rising risk in those states.



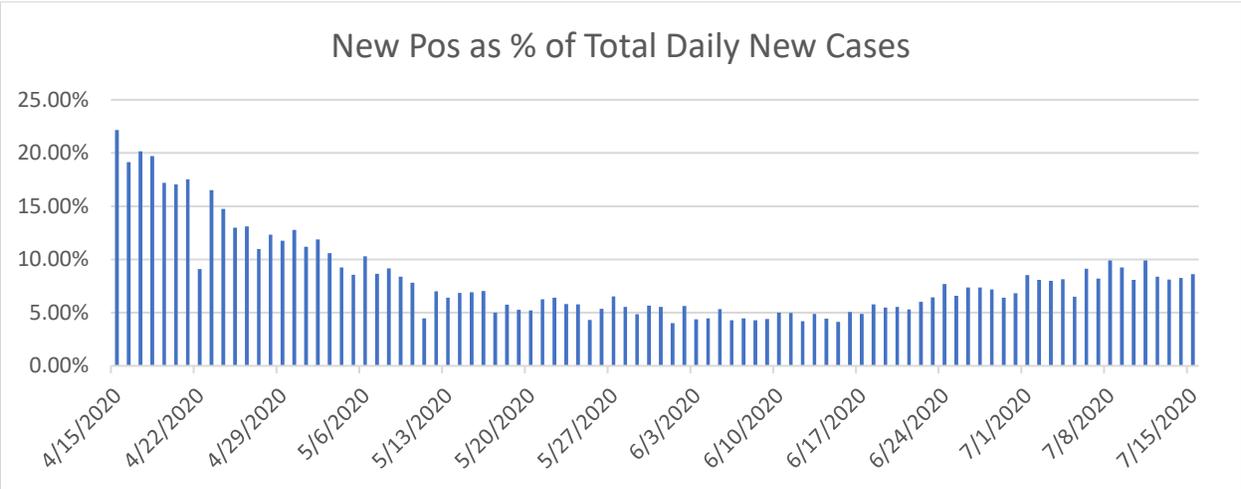
Source: Data from worldometer.com

Daily testing rate. Despite the rise in infections, testing rates have not increased nearly as much. They are now at around 750,000 per day, roughly steady over the past week. This is still not yet at the level needed to develop a full understanding of the pandemic, despite the outbreaks in multiple states.



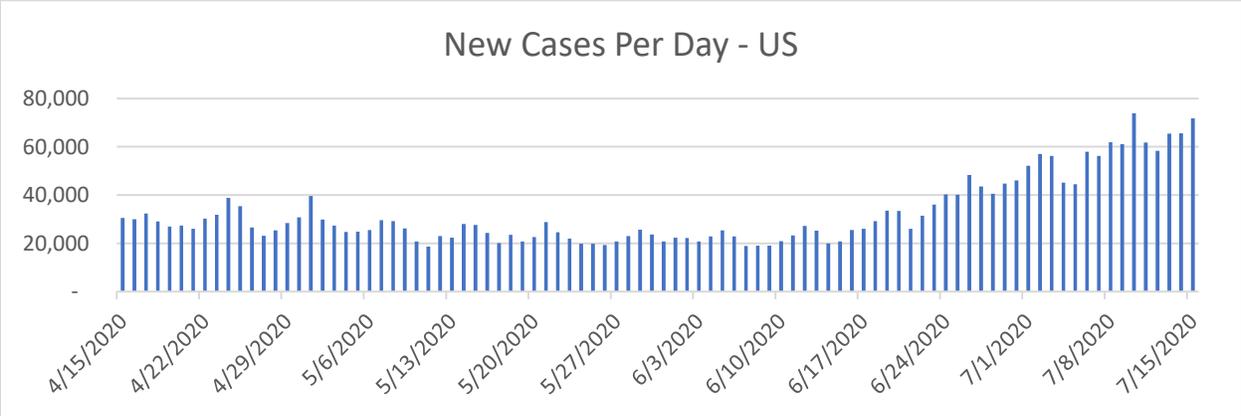
Source: Data from the COVID Tracking Project

Positive test results. We can see this lack of progress by the positive rate on tests. If we look at the percentage of each day's tests that are positive, lower numbers are better, as we want to be testing everyone and not just those who are obviously sick. The World Health Organization recommends a target of 5 percent or lower; the lower this number gets, the wider the testing is getting. Here, we can see that the positive level continues to run around 8 percent, suggesting that we are still largely just testing the people who are sick. Again, this is likely due to the effects of the state-level outbreaks.



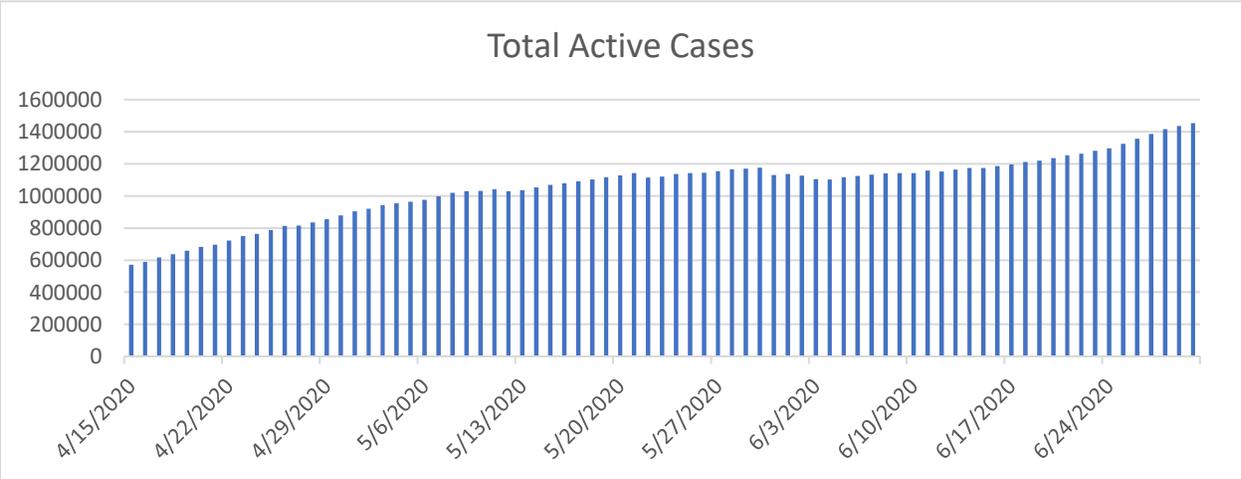
Source: Data from the COVID Tracking Project

New cases per day. The most obvious metric for tracking the virus is daily new cases. Due to the state-level outbreaks, the number of new cases per day has edged up to more than 70,000 per day, close to the highest point for the pandemic thus far and well above the range of the past several weeks. As noted earlier, the new cases are largely from the outbreak states, although the rest of the country has also shown increases in several states.



Source: Data from worldometer.com

Total active cases. Active case growth has also ticked up over the past week, and it continues to move above the prior peak. New infections are now outpacing recoveries, indicating that the burden on the health care system is getting worse.



Source: Data from worldometer.com

Overall, the pandemic continues to be moderate at the national level. But major state outbreaks have risen to the level of threatening local health care systems, and case growth in other states is also picking up. The good news here is that policy and behavioral changes are underway in most of the affected states, which should help mitigate the problem in the next several weeks. While the risk of a national shutdown remains small, the breadth and speed of the state-level outbreaks are something we need to watch closely.

The Economy: Reopening Weakness Shows Improvement

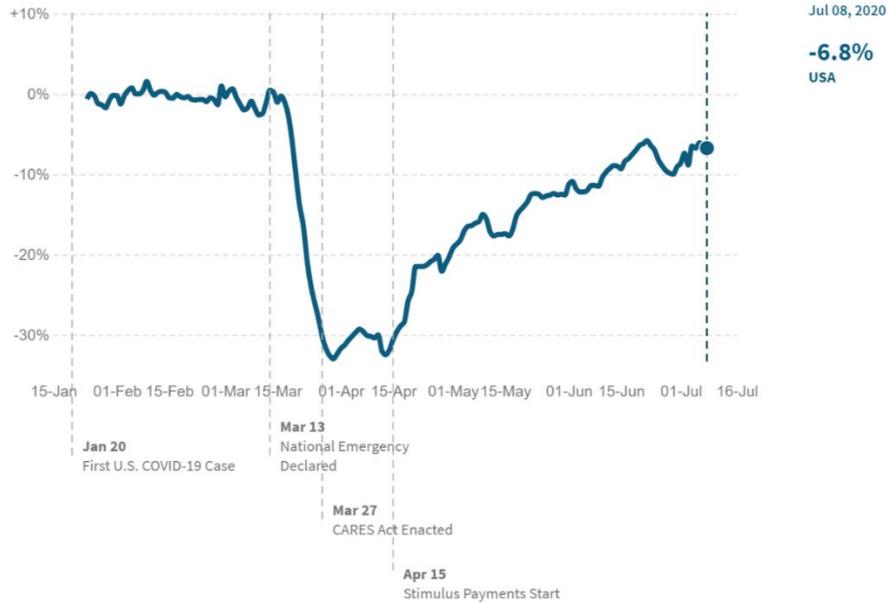
Job market. The economic news is better, with the recovery continuing. The most recent jobs report showed that, for the second month in a row, job creation was strong, with 4.8 million jobs added in June. Layoffs continued to decline, as did the continuing unemployment claims.

Consumer confidence has continued to improve. As a consequence of both these factors, the most recent retail sales report showed that consumer retail spending has now recovered to pre-pandemic levels. As this report represents actual spending, it is a solid indicator that the economy continues to improve. We also see this improvement in many other indicators.

Consumers on the move. A concern last week was that the higher-frequency data was showing weakness on the rise in infections. In the past week, however, the data shows that weakness is passing, even as case growth remains high. The chart below illustrates higher-frequency spending data, showing consumer spending down by 6.8 percent from January, which is better than the 9 percent decline last week. While this is still down a bit from the post-pandemic peak, it shows that so far at least the economic recovery may not be derailed by the rebound in new viral cases.

Percent Change in All Consumer Spending*

In the United States, as of July 08 2020, total spending by all consumers decreased by **6.8%** compared to January 2020.



*Change in average consumer credit and debit card spending, indexed to January 4-31 2020 and seasonally adjusted. This series is based on data from Affinity Solutions.

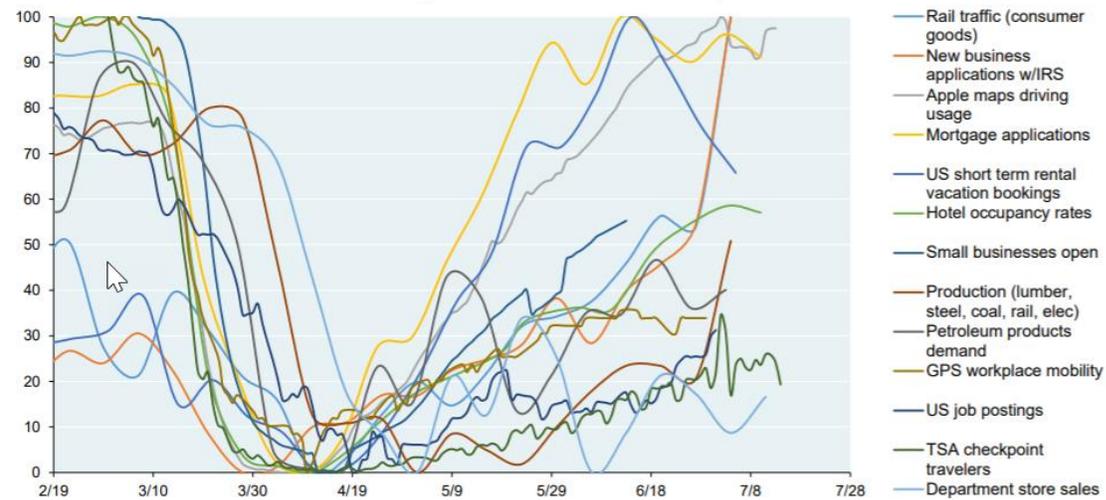
last updated: July 15, 2020 next update expected: July 21, 2020

Source: <https://tracktherecovery.org/>

Finally, we can see similar signs that the slowdown in the recovery may be passing in this composite of many indicators from J. P. Morgan.

High frequency US data tracker

Index, with 0 = lowest observed value and 100 = highest observed value, Jan 1 2020 to present



Source: WWPA, EIA, AISI, EEI, AAR, Redbook, Census Bureau, TSA.gov, Apple, Smith Travel, MBA, Google, AirDNA, ThinkNum, JPMAM. July 15, 2020.

Source: [J. P. Morgan](#)

The risks. Although the reopening is going better than expected and is clearly having some positive economic effects, we also certainly face risks. The biggest of these is if the local outbreaks turn into local shutdowns (which would have negative economic effects) or, even

worse, a national shutdown. At this point, that is not the most likely case, but it is an increasing possibility.

Another potential risk is that, even with the reopening, consumers will be slow to return and spending growth will not return to what was normal any time soon. So far, this has not happened, despite the outbreaks, but it remains a risk. That said, spending remains strong and has come back after some weakness, so the hard data remains positive.

The Markets: Volatile on Pandemic News

For the financial markets, we continue to see volatility around fears of local outbreaks going national, but markets remain supported by the ongoing positive economic news. Overall, while risks remain, the good news is that as we get more data, markets could end up with a much firmer foundation. While the medical news has been showing rising risks, so far the economic data has been positive on the whole, and markets have responded.

Recovery Continues, Despite Rising Risks

The real takeaway from this past week is that the virus continues to be the major risk. If the outbreaks continue to worsen and spread, it could put the recovery at risk. While there are some signs of that, so far it has not happened. The most likely case appears to be continued recovery, despite the rising medical and economic risks.

Also supporting that idea is the fact that states with outbreaks are starting to take the necessary measures to control the outbreaks. While we will certainly see more damage, the playbook to bring the outbreaks under control was well established earlier in the pandemic and just needs to be implemented. As states do so, we could see the outbreaks subside.

Risks are rising, and we are not yet out of the woods. There are certainly significant risks going forward, with localized outbreaks turning into a national second wave being the most significant. At the same time, in some sense this situation was inevitable and just part of a necessary process to figure out how to reopen effectively while still keeping the virus under control. Even as we go through that learning process—with the consequent pain—the thing to keep in mind is that many of the biggest risks are still moving behind us.

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Financial Life Concepts is located at 16935 W. Bernardo Dr., Ste. 228, San Diego, CA 92127 and can be reached at 858-485-1919. FinancialLifeConcepts.com Registered Representative and Investment Advisor Representative with/and offers Securities and Advisory Services through Commonwealth Financial Network®, Member FINRA/SIPC, A Registered Investment Advisor.

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